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FireFiles Reaches its 30th State

The tremendous growth of FireFiles reached a significant landmark this month as it signed up its 30th State user. Bellevue Fire Department put the state of Nebraska on the FireFiles user map to become state #30.

A trend has begun to dominate the market here in the United States making FireFiles the clear industry standard for fire investigation case management software. The word of mouth publicity received by FireFiles has been its largest ally. With many investigators communicating with others outside of their own company or agency, the word spreads quickly. As soon as a state signs up its first user, it takes off from there.

“We have really exceeded our goals for the spread of the software across the nation. With the tough budget cuts that many agencies are facing, our hopes were conservatively aimed at having 20 states represented by the end of 2003. I think (30 states) really goes to show you how vital FireFiles is for an investigation team that is serious about doing things the right way,” stated Matt Gvazdinkas, Sales Director for Albanese Consulting, Inc. “Budget becomes a secondary consideration when an investigator cannot even run a search on past cases without opening a filing cabinet.”

Both private and public sector investigators have been hungry for a tool for effective data tracking and reporting as well as for overall organization for quite sometime. FireFiles has quickly become the #1 software program for satisfying that appetite.

FireFiles shows no signs of slowing down. Many other large teams in the U.S. are simply awaiting IT approval, as are a handful of other State Fire Marshal's Offices. Plus, significant demand has begun to present itself in Canada and abroad. “We are very excited for more great success with a new version 4.0 in the works right now. We are not going to sit back on our heels and bask in any success,” says Gvazdinkas. “This software will continue to get better and better with each new version. Our clients demand it, the market demands it and we will deliver. 30 states in the U.S. is just the beginning.”

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